



### SWISS – The Airline of Switzerland

As The Airline of Switzerland, SWISS is a byword for traditional Swiss values, and is firmly committed to delivering the highest product and service quality.



### **Facts and figures**







### destinations

in 43 countries are served by SWISS from Zurich and Geneva. As part of the Lufthansa Group and a member of Star Alliance, SWISS fulfils its mission of providing quality air services that connect Switzerland with Europe and the world.

### SWISS First, Senator and SWISS Business Our frequent flyers and premium customers





## Your advertising options

### On board

#### **SWISS Magazine**

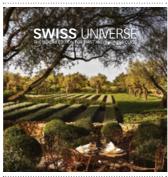
Target groups/Seating classes SWISS First, SWISS Business, SWISS Economy



Readership	14
Rates	16

#### **SWISS Universe**

Target groups/Seating classes SWISS First, SWISS Business



Readership20Rates22

### Video Magazine

Target groups/Seating classes SWISS First, SWISS Business, SWISS Economy



Rates 28

#### Infomercials / documentaries

Target groups/Seating classes SWISS First, SWISS Business, SWISS Economy



#### **Refresher tissues**

Target groups/Seating classes SWISS Business



#### **Boarding passes**

Target groups/Seating classes SWISS First, SWISS Business, SWISS Economy



### On the ground

### SWISS Lounges

Target groups/Seating classes SWISS First, SWISS Business



Overview and options

Advertising rates for	
SWISS Universe app	24
Screens	11
Showcases	48
Publication placements	50
Illuminated images	52
Display areas	
SWISS Lounges, Zurich Dock E	54
WLAN access screens	
SWISS Lounges, Zurich Dock E	56
City Ticket Office	
Screens	60

40

## **SWISS** Magazine

### 10 × a year

SWISS Magazine is published mainly for SWISS passengers, but also available on subscription.



### **Every seat pocket**

**is provided with** a free copy on every flight.



### 1.3 million

**people** read the SWISS Magazine every month.



## SWISS Magazine Readership

## Swiss and international entrepreneurs, opinion leaders, managers and world travellers

The SWISS Magazine is your gateway to an exceptional audience with a wide range of interests, sizeable incomes and high educational levels. Its ten issues each year feature exciting articles and reports by reputed travel journalists and photographers, along with inspirational city profiles. The SWISS Magazine is placed in every seat pocket in every seating class on every flight, with the passenger specifically invited to take their copy home with them, too. The magazine's readership consists primarily of passengers and subscribers who fly SWISS all over the world.

### Exciting stories, background insights and profiles of attractive destinations

Each SWISS Magazine issue of over 130 pages offers the reader an entertaining insight into the World of SWISS. Each issue also spotlights a particular SWISS destination through an extensive portrait of the city complete with useful tips and sources of further travel inspiration. Other regular features focus on topics as varied as aviation, profiles of people who have started new lives abroad, successful entrepreneurs and artists of all kinds. In addition to the World of SWISS, the magazine seeks to present the Life of SWISS to the reader, too. And the integrated inflight entertainment programme (on long-haul flights) rounds off this attractive and highly entertaining bilingual publication.



### Gender profile

Female	33.1%
Male	66.9%



### Age profile

Under 21	1.2%
21-30	9.8%
31-40	19.5%
41-50	26.9%
51-60	25.3%
Over 60	17.3%



### Readers' SWISS flights per year

Up to three	40.4%
Four to nine	29.2%
Ten or more	30.4%



### Readers' total flights per year

Up to three	15.4%
Four to nine	25.2%
Ten or more	59.4%

Source: SWISS Customer Satisfaction Survey (CSS 2016)



The SWISS Magazine earned the Silver Prize in the 2017 "best of content marketing" awards in the "B2C Tourism and Transport" and "Cover of the Year" categories.



The SWISS Magazine won the Silver Prize in the 2015 Best of Corporate Publishing awards.

## SWISS Magazine Rates

### **Rates for advertisements and advertorials**

Single issue, 1 month (about 1.3 million contacts)	Rate in EUR
Single page	19,800
Double-page spread	23,800
1/2 page portrait	9,900
2-page advertorial	24,000
4-page advertorial	48,000

### Rates for "Ad Space" classified section ads in EUR

Advertisement	Measurements	Image size	
1/4 page portrait	88,5 × 108 mm	88,5 × 52 mm	
1/8 page landscape	88,5 × 52 mm	43 × 52 mm	
1/16 page landscape	88,5 × 24 mm	43 × 24 mm	

### Line entries

••••••		····· <b>·</b> ·······	•••••••••••••••••••••••••••••••••••••••
Line rate for busir	ness contacts, min. 4 lines		

#### Rates for cover pages in EUR

Issue type	Inside front cover	Inside back cover	Outside back cover
Single issue	23,500	22,000	29,800
Double issue	24,500	24,000	33,000

### **Publication dates and deadlines**

Publication date	First of the month
Deadline for advertisements	4 weeks before publication
Deadline for copy	3 weeks before publication
Deadline for cancellations	2 months before publication

Double issue, 2 months July/August, December/January (about 2.6 million contacts)	
Single page	23,000
Double-page spread	27,000
1/2 page portrait	11,500
2-page advertorial	28,000
4-page advertorial	56,000

2,250 2,450 1,250 1,450	Rate for double issue in EUR	Rate for single issue in EUR
	2,450	2,250
	1,450	
850 990	990	850
	Б./	/5

### **Technical details**

Format	Bled off (width x height)	Type area (width x height)
Full page	210 × 289 mm + 3 mm bleed	195 × 265 mm
Double page	420 × 289 mm + 3 mm bleed	404 × 265 mm
1/2 page portrait	103 × 289 mm + 3 mm bleed	95 × 265 mm
1/2 page landscape	210 × 142 mm + 3 mm bleed	195 × 120 mm

Further details	Cover ads	Inside ads
Printing	Offset printing	Rotary offset
Printing data	High-end PDF (PDFX-3 or PDFX-4), CMYK	High-end PDF (PDFX-3 or PDFX-4), CMYK
Paper	Coated	Coated
Colour profile	ISOcoated_v2_300_eci.icc	PSO_LWC_Improved_eci.icc
Total area coverage (UCR)	Max. 300%	Max. 300%
Black text	Must overprint	Must overprint

All customers receive print approval. Insert/supplement details on request. All rates shown are exclusive of VAT.

### **SWISS Universe**

### 4 × a year

SWISS Universe is published exclusively for SWISS passengers in First and Business Class.

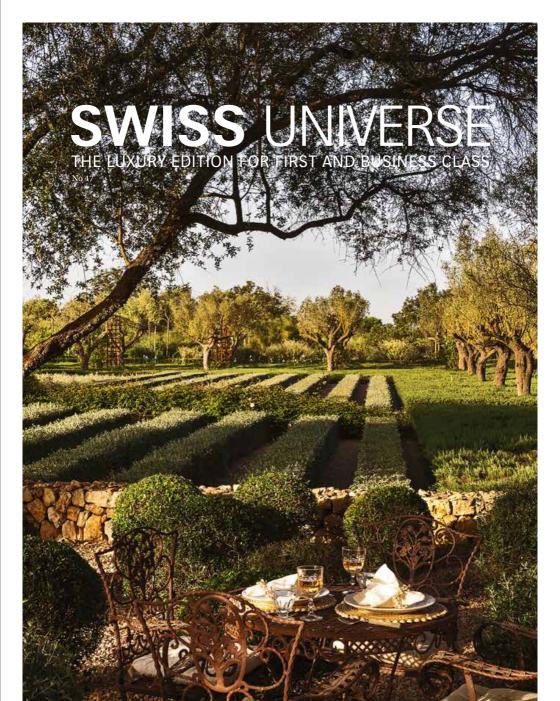
### 500,000

readers every issue.

### **Every seat pocket**

in SWISS First and SWISS Business is provided with a copy on every intercontinental flight.





### SWISS Universe Rates

### **Rates for advertisements and advertorials**

Format	Contacts	Rate in EUR
Single page	Around 500,000	24,900
Double-page spread		29,000
2-page advertorial		30,000
4-page advertorial		56,000

### Issue periods and deadlines

Issue	Period on board	Deadline for advertisements
1/18	15 December 2017 – 14 March 2018	Mid-November
2/18	15 March – 14 June 2018	Mid-February
3/18	15 June – 14 September 2018	Mid-May
4/18	15 September – 14 December 2018	Mid-August
Cancellation deadline		2 months before publication

### **Technical details**

Format	Bled off (width x height)	Type area (width x height)
Full page	230 × 295 mm + 3 mm bleed	203 × 265 mm
Double page	460 × 295 mm + 3 mm bleed	438 × 265 mm

Rates for cover pages	Contacts	Rate in EUR
Inside front cover	Around 500,000	27,000
Inside back cover		25,000
Outside back cover		29,000

Deadline for copy
17 November
16 February
18 May
17 August
••••••

Further details	Cover ads	Inside ads
Printing	Offset printing	Rotary offset
Printing data	High-end PDF (300 dpi) or CD	High-end PDF (300 dpi) or CD
Paper	Coated	Coated
Colour profile	ISO coated v2 300 eci.icc	PSO LWC Improved bas.icc
Total area coverage (UCR)	Max. 300%	Max. 300%
Black text	Must overprint	Must overprint
Binding allowance	Create double-spread advertisements with gutter margin text, elements or images with 6 mm offset.	

All customers receive print approval. Insert/supplement details on request. All rates shown are exclusive of VAT.

## The SWISS Universe app for smartphones

SWISS Universe, the luxury inflight magazine for SWISS First and SWISS Business travellers, is now available as a smartphone app, too. With its People, Places and Pleasure components, the app – which was launched in 2016 – offers interesting interactive articles on well-known personalities and favourite destinations all over the globe. With its topnotch travel tips, its Luxury Channel featuring appealing video clips from international brands and its further elegant offerings (including online purchasing options), the SWISS Universe app provides its users with genuine travel inspirations and an invitation to immerse themselves in the world of exclusive products. The digital SWISS Universe app world is being constantly further expanded, too. And the app is available free of charge for iOS or Android devices.

#### Banner ad for smartphones

Ad format	Exposure	Placement	File format	
Classic Banner*	3 months	Between items or at the "Collection" level	PNG/JPG	

\*Min. resolution 72 ppi.

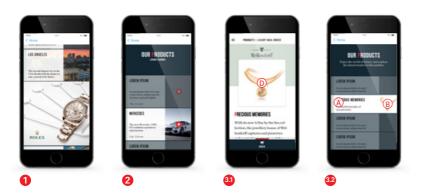
### 2 Video clip for smartphones

Exposure	Placement	File format	Resolution	Length
3 months	Luxury Channel	Quicktime Movie	1,920 × 1,080 px	Max. 5 min.

### **Product sales**

Ad format	Exposure	Placement	File format
<ul> <li>Item* and</li> <li>"Collection" Card*</li> </ul>	3 months	As an item within the "Luxury Mail Order" products collection	PNG + Alpha / JPG (product against white background)

\*Min. resolution 72 ppi.



File format width/height	Logo/word mark width/height	Rate in EUR
1,300 × 1,140 px	1,105 × 945 px	3,500

Title + brief description	Rate in EUR
Max. 100 characters	5,000
(with spaces)	

File format width/height	Logo format/height	Title + brief description	Rate in EUR
D) 1,060 × 1,060 px B) 680 px × 680 px	PNG+Alpha min. 240 px	C) max. 450 characters (without spaces) A) max. 70 characters (with spaces)	Available on request

#### Terms and conditions deadlines

All the above advertising options are available at any time and for a selected period. The materials concerned (banner, video, logo, pack shot and texts) must be submitted online at least one week before the appearance date desired.



Available free of charge for iOS or Android devices.



### Video Magazine and infomercials

### 1 million

passengers view the Video Magazine every month on SWISS flights.

## All flights

**show** the Video Magazine aloft (except Bombardier C Series flights).

## Video Magazine Rates

Advertise your product where the customer has time to really take it in. We offer attractive communication platforms via our inflight entertainment system in the course of our flights. One excellent option for commercial spots here is the Video Magazine, which is our SWISS news channel. On our long-haul services, the Video Magazine is always shown on all screens in all three seating classes before we activate the inflight entertainment system. And it's also shown on our European (Airbus) services via the cabin screens.

### **Advertising options**

Single issue (1 month)	Fleet	Contacts	Length	Rate in EUR
Video Magazine with sound	Long-haul	250,000	30 sec.	12,000
Video Magazine without sound	Short-haul	750,000	30 sec.	10,000
Surcharge			60 sec.	+ 30%
			> 60 sec.	On request

All rates excluding VAT and data carrier production costs.

### **Technical details**

	Spots must generally be submitted with soundtrack, even if they will be broadcast via the cabin screens on short-haul flights.
Submission deadline	6 weeks before showing

### Refresher tissues and boarding passes

### 16.6 million

passengers opted for SWISS quality last year.

## Refresher tissues Rates

#### **Advertising options**

Placement	Class/fleet	Production	Exposure*	Rate in EUR
On the back of the packaging	SWISS Business short- and long-haul	500,000	Around 3 months	25,000
	SWISS Business short- and long-haul	1,000,000	Around 6 months	45,000

\* Shorter periods also possible, subject to verification. Precise commencement dates and lengths of exposure cannot be guaranteed. Rates exclude VAT and additional production costs.

### **Technical details**

Format	140 × 70 mm
Print data	Mac data on CD with 2 proofs (no PDFs)
Ordering deadline	4 months before appearance
Print data submission deadline	12 weeks before appearance



## Boarding passes Rates

The back of the SWISS boarding pass is a great place to bring your company or product to the attention of any departing traveller. Customers receive their boarding pass at check-in or at the airport ticket desk.

#### **Advertising options**

Boarding passes for flights from Switzerland

Placement	Production	Exposure*	Rate in EUR
Back of boarding pass	1,000,000	Around 3 months	35,000
	2,000,000	Around 6 months	65,000

\* Precise commencement dates and lengths of exposure cannot be guaranteed. Rates exclude VAT and additional production costs.

### **Technical details**

Back-of-pass dimensions193 × 72 mm (stub: 50 × 72 mm)	
Ordering deadline	12 weeks before appearance
Print data	EPS or high-resolution PDF
Print data submission deadline	10 weeks before appearance

## **SWISS Lounges**

13% in 0-30 min. 36% in 30-60 min. 32% in 60-120 min. 19% in 120-240 min.

## SWISS Lounges Overview and advertising options

### **SWISS First Lounges**

Zurich Schengen	Zurich Dock E	Geneva
Opening Q1/2018		
<b>Total area</b> 650 m <sup>2</sup>	<b>Total area</b> 750 m²	<b>Total area</b> 213 m²
Advertising options Screens, showcases Publication placements WLAN access, ads	Advertising options Screens, showcases WLAN access, ads	Advertising options Illuminated images Showcases Publication placements

#### Our guests

- SWISS and Lufthansa First Class passengers
- HON Circle Miles & More members
- VIP passengers

### **SWISS Business Lounges**

Zurich Schengen	Zurich Non-Schengen	Zurich Dock E	Geneva
Opening Q2/2018			
<b>Total area</b>	<b>Total area</b>	<b>Total area</b>	<b>Total area</b>
940 m²	274 m²	875 m²	438 m²
Advertising options	Advertising options	Advertising options	Advertising options
Screens, showcases	Illuminated images	Exhibition	Illuminated images
Publication placements	Showcases	Display screens, showcases	Showcases
WLAN access, ads	WLAN access, ads	WLAN access, ads	Publication placements

### Our guests

- Business Class passengers of Star Alliance carriers

- Frequent Traveller Miles & More members of Star Alliance carriers

### **Senator Lounges**

Zurich Schengen	Zurich Non-Schengen	Zurich Dock E	Geneva
Opening Q2/2018			
<b>Total area</b> 595 m²	<b>Total area</b> 243 m²	<b>Total area</b> 852 m²	<b>Total area</b> 193 m²
Advertising options Screens, showcases WLAN access, ads	Advertising options Illuminated images Showcases Publication placements WLAN access, ads	Advertising options Exhibition Display screens, showcases WLAN access, ads	Advertising options Illuminated images Showcases Publication placements

### Our guests

- Senator Miles & More members
- Star Alliance Gold members

### SWISS Arrival Lounge

### Zurich Schengen

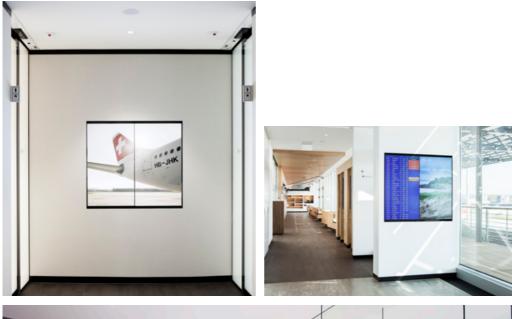


Total area 690 m<sup>2</sup> Advertising options Illuminated images Showcases WLAN access, ads Further platforms and placement options (such as product samplings or placements) can also be provided on request.

### Screens SWISS Lounges, Zurich Dock E (examples)



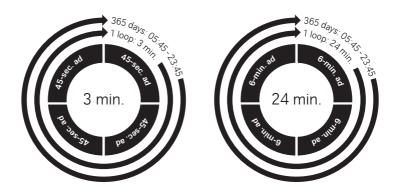






## Screens SWISS Lounges, Zurich Dock E, overview

Screen	Still image	Still image
Туре	Screen beside FID (portrait forma	t) 1 Screen beside TV (landscape format) 2
	FID	τν
Format	Portrait (9:16)	Landscape (16:9)
Size	1,080×1,920 px (Display size: 46")	1,920 × 1,080 px (Display size: 46")
Lounges	Business (2×), Senator (3×)	Business (1×), Senator (1×)



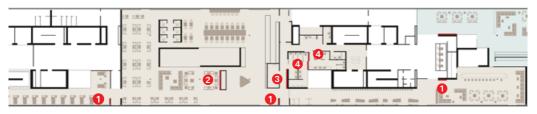
6 min.

#### Screen locations:

Length

Senator Lounge

45 sec



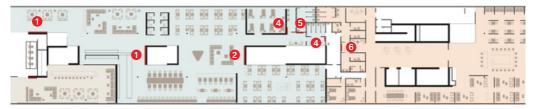
Still or moving image	Still or moving image	Still or moving image
Collage (landscape)* 🚯	Screen (portrait) 4	Collage (portrait) * 56
Landscape (48:9 [3×16:9])	Portrait (9:16)	Portrait (18:16 [2×9:16])
5,760 × 1,080 px (3 × 1,920 × 1,080)	1,080×1,920 px	2,160 × 1,920 px (2 × 1,080 × 1,920)
(Display size: 3×46")	(Display size: 46")	(Display size: 2×46")
Senator (1×)	Business (2×), Senator (2×)	First (1×), Senator (1×)
-	45 sec.	-

\* Files for collages must be individually submitted. For still-and-moving-image combinations, the still images must be submitted in film form (and with the same length / duration as the moving image component).



SWISS Business Lounge

SWISS First Lounge



### Screens SWISS Lounges, Zurich Dock E, rates

#### **Screens**

Туре	Lounge/number	Total	Max. capacity
<ol> <li>Screens beside FID (portrait)</li> </ol>	SEN (3×), CCL (2×)	5 screens	4 items per loop
2 Screens beside TV (landscape)	SEN (1×), CCL (1×)	2 screens	4 items per loop
<b>3</b> Collage screens (landscape)	SEN (1×)	1 screen	Exclusive
4 Screens (portrait)	SEN (2×), CCL (2×)	4 screens	4 items per loop
G Collage screens (portrait)	CCL (1×)	2 screens	Exclusive
6 Collage screens (portrait)	FCL (1×)	2 screens	Exclusive

### Transfer formats: still images

Resolution	72 dpi, RGB
Formats	JPG, PNG, TAG

Order deadline: 8 weeks before appearance. Materials submission deadline: 5 weeks before appearance.

All appearances begin on the 1st of the month.

Length	Rate in EUR	Order deadline	Submission deadline
45 sec.	3,000 per month	8 weeks before appearance	5 weeks before appearance
6 min.	2,000 per month	8 weeks before appearance	5 weeks before appearance
-	5,500 per month	8 weeks before appearance	5 weeks before appearance
45 sec.	1,800 per month	8 weeks before appearance	5 weeks before appearance
-	4,500 per month	8 weeks before appearance	5 weeks before appearance
-	4,500 per month	8 weeks before appearance	5 weeks before appearance

### Transfer formats: video

Frame rate	30 fps
Container	.m2v
Codec	MPEG-2

### Showcases Media rates

#### **SWISS First Lounges**

Location	Rate in EUR*	
Zurich Schengen	4,500	
Geneva	2,000	

#### **SWISS Senator Lounges**

Location	Rate in EUR*	
Zurich Schengen	4,500	
Zurich Dock E	3,000	
Zurich Non-Schengen	3,500	
Geneva	3,000	

#### **SWISS Business Lounges**

Location	Rate in EUR*	
Zurich Schengen	4,000	
Zurich Dock E	3,000	
Zurich Non-Schengen	2,000	
Geneva	2,500	

#### SWISS Arrival Lounge

Location	Rate in EUR*	
Zurich	3,000	

### \*per month

- All rates are for one showcase and excluding VAT.
- All showcase bookings should preferably be for 3 months or more.



## Publication placements Media rates

#### **SWISS First Lounges**

Location	Rate in EUR*	
Zurich Schengen	2,500	
Zurich Dock E	1,500	
Geneva	1,000	

Rates shown are exclusive of VAT. Rates may also be subject to change.

#### **SWISS Senator Lounges**

Location	Rate in EUR*	
Zurich Schengen	2,500	
Zurich Non-Schengen	1,200	
Zurich Dock E	1,500	
Geneva	2,000	

Rates shown are exclusive of VAT. Rates may also be subject to change.

#### **SWISS Business Lounges**

Location	Rate in EUR*	
Zurich Schengen	2,500	
Zurich Non-Schengen	1,200	
Zurich Dock E	1,500	
Geneva	2,000	

Rates shown are exclusive of VAT. Rates may also be subject to change.

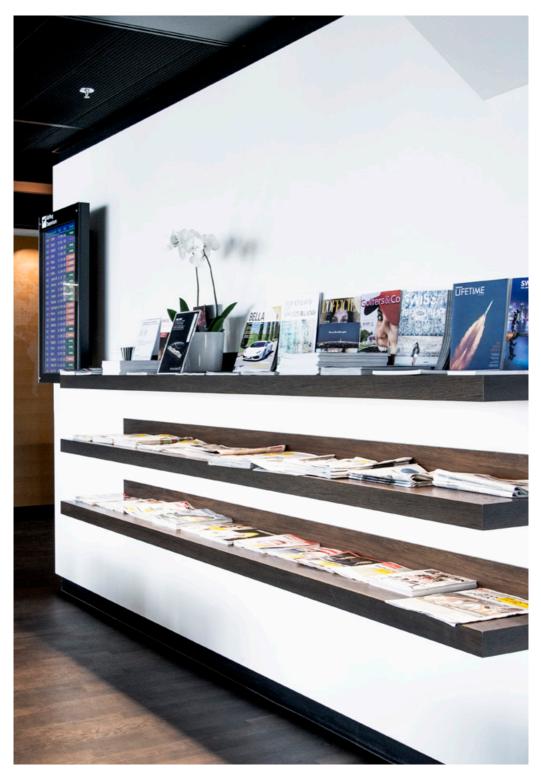
### **SWISS Arrival Lounge**

Location	Rate in EUR*	
Zurich	1,500	

Rate shown is exclusive of VAT. Rates may also be subject to change.

#### \*per month

- All rates are for 1 month's placement of the publication concerned.
- Such publications may be magazines, catalogues, brochures or flyers (publication and format to be agreed with SWISS in advance).
- The number of copies to be supplied will vary depending on the publication type.



## Illuminated images Media rates

#### SWISS First Lounges

Location	Rate in EUR*	Production size	Visible size
Geneva	2,000	680×530 mm	640×490 mm

#### **SWISS Senator Lounges**

Location	Rate in EUR*	Production size	Visible size
Zurich Non-Schengen	2,000	945×530 mm	905×490 mm
Geneva	3,000	680×530 mm	640×490 mm

#### **SWISS Business Lounges**

Location	Rate in EUR*	Production size	Visible size
Zurich Non-Schengen	2,000	945×530 mm	905×490 mm
Geneva	2,500	420×530 mm	380×490 mm

#### **SWISS Arrival Lounge**

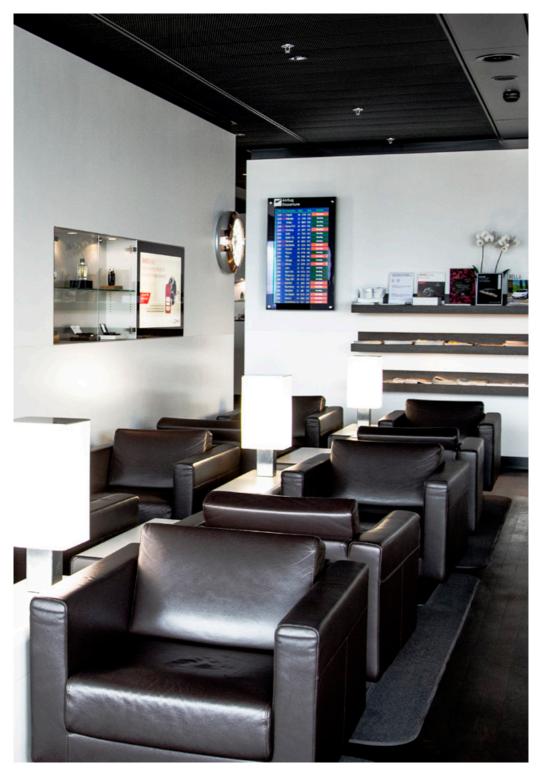
Location	Rate in EUR*	Production size	Visible size
Zurich	3,000	1,045×635 mm	905×493 mm

### \*per month

- All rates are for one illuminated image and are exclusive of VAT.

- All bookings should preferably be for 3 months or more.

- The costs of printing, installation and removal will be additionally charged.

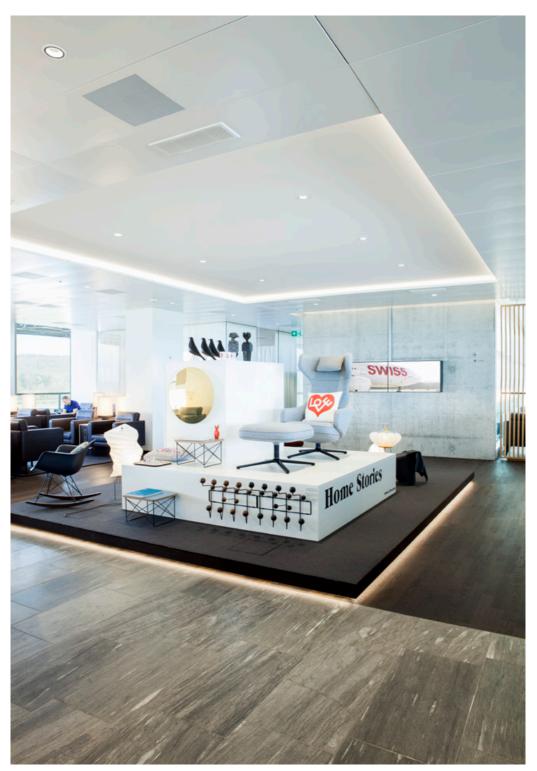


### Display areas SWISS Lounges, Zurich Dock E

Our lounge display areas provide an excellent platform for you to present your products to our customers in appreciable concrete form. We can offer you areas of various dimensions here, which can be individually designed in a close consultative process. Needless to say, all such display items must also contribute to and help enrich the overall lounge experience.

#### **Display area**

Lounge	Area	Min. period	Rate in EUR
Senator	18.7 m²	3 months	On request
SWISS Business	18.7 m²	3 months	On request



### WLAN access SWISS Lounges, Zurich

Banner ads and video spots presented on the passenger's personal notebook, smartphone or tablet.

Rate EUR 8,000 per month

### Step 1: Log-in process on WiFi landing page



### Step 2: Countdown process

Laptop (20" video spot, HD Format)	Tablet (5" fixed image)	Smartphone (5" fixed image)
<b>Size</b> 1,920×1,080 px (Display: 32")	<b>Size</b> 768×1,000 px	Size iPhone 300×400 px
Aspect ratio 16:9 (landscape)	Alignment portrait	Alignment portrait
Length 20 sec.*	Format GIF, JPEG	Format GIF, JPEG
Transfer format Video	Max. size 120 KB	Max. size 25 KB
Frame rate 30 fps	Animated No	Animated No
Bit rate 9 Mbit/s	Transfer format Image	Transfer format Image
Container MPEG-4	Resolution 96 dpi, RGB	Resolution 96 dpi, RGB
Rate H.264	Formats JPG, PNG, TAG	Formats JPG, PNG, TAG

 $^{\ast}$  If no video spot is available, a fixed image can be used which will be displayed for a 10-sec. period. Format: GIF, 940 x 529 px (16:9).





@ info@macsads.com
 \$\$\lambda\$ +(357) 99799399